BEFORE THE NEBRASKA PUBLIC SERVICE COMMISSION

	Commission, on its own motion, to make adjustments to the universal service fund mechanism established in NUSF-26.) Application No. NOSF-30))
	In the Matter of the Commission, on its own motion, seeking to determine the level of the fund necessary to carry out the Nebraska Telecommunications Universal Service Fund Act.	Application No. NUSF-4)))))
	DIRECT TESTIMONY (ON BEHALF OF THE RURAL IN	
I.	Introduction - Witness Background.	
Q.	PLEASE STATE YOUR NAME, EMPLOYER, BUSINESS ADDRESS AND TELEPHONE NUMBER.	
A.	My name is Sue Vanicek. I am employed with Consortia Consulting f/k/a TELEC Consulting Resources, Inc. ("Consortia"). My business address is 233 South 13 th Street, Suite 1225, Lincoln, Nebraska 68508. My business telephone number is (402) 441-4315	
Q.	ON WHOSE BEHALF ARE YOU TESTIFYING?	
A.	I am testifying on behalf of the Nebraska Rural Independent Telephone Companies (to be referred to as the "Companies"). The Companies provide local exchange and exchange access services predominantly in the more rural parts of Nebraska.	
Q.	WHAT IS YOUR CURRENT POSITION?	
A.	I am a Senior Consultant at Consortia which assists local exchange telephone companies in regulatory analysis and representation, as well as evaluation of financial and operational decisions.	
Q.	WHAT ARE YOUR DUTIES AND RESPO	NSIBILITIES AT CONSORTIA?

¹ The Companies are: Arlington Telephone Company, The Blair Telephone Company, Cambridge Telephone Company, Clarks Telecommunications Co., Consolidated Telco Inc., Consolidated Telecom, Inc., Consolidated Telephone Company, Eastern Nebraska Telephone Company, Great Plains Communications, Inc., Hartington Telecommunications Co., Inc., Hershey Cooperative Telephone Co.,

K & M Telephone Company, Inc., The Nebraska Central Telephone Company, Northeast Nebraska Telephone Company, Rock County Telephone Company, Stanton Telecom Inc., and Three River Telco.

A. I monitor and analyze state and federal regulatory proposals that could affect our clients' operations, and advise them of potential impacts. I work with our clients to develop responses to regulatory proposals, including comments and testimony. The most common issues I work with are universal service and a host of regulations that have resulted as the Telecommunications Act of 1996 has been implemented.

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Q. WHAT WAS YOUR EXPERIENCE PRIOR TO YOUR CURRENT POSITION?

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A. I have worked in the telecommunications industry for 21 years. Prior to my position at Consortia, I was employed by Lincoln Telephone/Aliant Communications. I held a variety of positions specializing in regulatory and legislative analysis and strategic planning. My most recent position at Aliant Communications was Economic Costs and Analysis Manager. In that position I was responsible for managing the development of cost information, both forward-looking and historical, and for analyzing and developing responses to state and federal regulatory proposals on issues such as universal service.

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17 Q. WHAT IS YOUR EDUCATIONAL BACKGROUND?

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A. I have a Master of Arts degree in Economics and a Bachelor of Science degree in
 Business Administration, both from the University of Nebraska-Lincoln.

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II. Purpose of This Testimony

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24 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

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A. The purpose of my testimony is to present the Companies' policy and legal concerns about the possible changes to the NUSF that the Commission proposes to make in NUSF-50. I will also present proposed alternatives to the Commission's recommended reduction in NUSF support of about \$23 million.

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31 III. Many of the Findings of the November 3, 2004 Order in Application No. NUSF-26
32 Regarding the Permanent NUSF Support Mechanism Reflect the Requirements of
33 the NTUSF Act; thus, the Permanent NUSF Support Mechanism Cannot Be
34 Significantly Altered Without Affecting the Finding that the Permanent NUSF
35 Support Mechanism Meets the Requirements of the NTUSF Act.

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Q. PARAGRAPH 11 OF THE NOVEMBER 3, 2004 ORDER IN APPLICATION NO.
 NUSF-26 STATES: "THE COMMISSION FINDS THE PROPOSED
 METHODOLOGY FOR THE CALCULATION OF SUPPORT IS SPECIFIC,
 SUFFICIENT AND PREDICTABLE CONSISTENT WITH § 86-323." IN YOUR
 OPINION, DO THE CHANGES TO THE PERMANENT SUPPORT MECHANISM
 SET FORTH IN THE STAFF PROPOSAL STILL ALLOW FOR A FINDING THAT
 THE PERMANENT MECHANISM PROVIDES PREDICTABLE SUPPORT?

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A. No, such changes would undermine or eliminate the predictability of the NUSF support mechanism. As Mr. Pfister mentioned in his testimony, the Commission is proposing to

reduce the total amount of NUSF support distributed annually by \$23.4 million, or 34.3 percent for the 2007 fund year. A decrease of this magnitude is not predictable. As to impacts on individual carriers, some carriers would experience reductions of greater than the 34.3 percent reduction in the overall NUSF support distributed, and a few carriers would lose all of their NUSF support. Such a result cannot be considered to predictable.

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Q. IN YOUR OPINION, DO THE CHANGES TO THE PERMANENT SUPPORT MECHANISM SET FORTH IN THE STAFF PROPOSAL STILL ALLOW FOR A FINDING THAT THE PERMANENT MECHANISM PROVIDES SUFFICIENT SUPPORT?

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12 No, in my opinion, such changes would result in the NUSF becoming insufficient. In the A. 13 November 3, 2004 Order, the Commission stated that it "finds the baseline support 14 allocation is sufficient." At that point in time the Companies agreed with this statement 15 because the amount of support being distributed was roughly equal to the amount of 16 support distributed under the transitional NUSF mechanism, which had generally 17 replaced implicit support eliminated through access charge reductions with explicit 18 support from the NUSF. However, a reduction in support of about 34.3 percent for the 19 entire Fund, with reductions of much greater magnitude for individual companies as I just 20 indicated, causes the Permanent NUSF to become insufficient.

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22 Q. THE CLOSING STATEMENT OF PARAGRAPH 11 OF THE NOVEMBER 3, 2004 23 ORDER IN APPLICATION NO. NUSF-26 STATES THAT THE "METHODOLOGY . 24 ... PROVIDES COMPANIES WITH A SPECIFIC MODEL FOR DETERMINING THE 25 AMOUNT OF SUPPORT AVAILABLE FOR DISTRIBUTION," (EMPHASIS 26 ADDED) AND THAT "THE COMMISSION FINDS THE PROPOSED 27 METHODOLOGY FOR THE CALCULATION OF SUPPORT IS SPECIFIC . . . " 28 (EMPHASIS ADDED) IN YOUR OPINION, DO THE CHANGES TO THE 29 PERMANENT SUPPORT MECHANISM SET FORTH IN THE STAFF PROPOSAL STILL ALLOW FOR A FINDING THAT THE METHODOLOGY UTILIZED IN THE 30 31 PERMANENT MECHANISM IS SPECIFIC?

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A. In my opinion such a finding is no longer supportable. The changes proposed by the Commission were not contemplated when the Commission adopted the permanent NUSF support methodology and stated that the methodology was specific. Furthermore, given that the proposed changes to the NUSF support methodology would make NUSF support amounts dependent upon the amounts received for access and universal service in the interstate jurisdiction, which is in a state of flux as discussed by Mr. Pfister, the methodology is less specific, as changes being contemplated for access and universal service in the interstate jurisdiction make such cost recovery sources less specific.

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Q. PARAGRAPH 10 OF THE NOVEMBER 3, 2004 ORDER IN APPLICATION NO.
 NUSF-26 STATES THAT "ACCESS TO TELECOMMUNICATIONS AND
 INFORMATION SERVICES SHOULD BE AFFORDABLE AND COMPARABLE IN
 RURAL AND URBAN AREAS THE AFFORDABILITY COMPONENT IS
 NECESSARY TO MEET OTHER UNIVERSAL SERVICE PRINCIPLES OUTLINED

IN § 86-323." THE COMMISSION THEN REAFFIRMED THE \$17.50 RESIDENTIAL
BENCHMARK. IN YOUR OPINION WOULD RAISING THE URBAN
BENCHMARK TO \$17.95 AND THE RURAL BENCHMARK TO \$19.95 CONTINUE
TO MEET THE STATUTORY REQUIREMENT THAT UNIVERSAL SERVICE
MUST BE PROVIDED AT AFFORDABLE RATES?

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18 19 A. No. Nebraska's basic local service rates are currently above the national average, while incomes in many areas of the state are below the national average. Nebraska's minimum monthly local service charges for residential customers served by rural incumbent local exchange carriers, including the federal subscriber line charge and all applicable federal and state taxes and surcharges were \$ 28.28 per month as of October 15, 2005. This compares with the national average residential monthly local service charges of \$ 24.74 as of October 15, 2005.² Furthermore, while Nebraska's minimum monthly local service charges for residential customers are well above the national average, per capita personal income in rural areas of Nebraska is well below the national average. For example, in 2004, per capita personal income for the United States was \$33,050, while it was only \$28,143 for non-metropolitan areas in Nebraska.³ Raising the benchmark even higher, especially for rural areas, will only exacerbate the difference between Nebraska's rates and incomes compared to national rates and incomes. Therefore, I do not believe that a combination of rates that are above the national average along with incomes that are below the average can result in what can be considered to be an affordable rate.

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23 Q. THE PORTIONS OF THE NUSF-26 ORDER QUOTED IN THE PREVIOUS 24 OUESTION ALSO ADDRESS COMPARABILITY. THE COMMISSION STATED IN 25 PARAGRAPH 10 OF SUCH ORDER "IN ORDER TO KEEP RATES COMPARABLE, 26 THE COMMISSION HAS USED A RESIDENTIAL ACCESS LINE BENCHMARK 27 OF \$17.50 DURING THE TRANSITION PERIOD AND PROPOSES TO KEEP THAT BENCHMARK IN PLACE FOR RESIDENTIAL SERVICE." FURTHER, IN 28 29 PARAGRAPH 79 OF SUCH ORDER THE COMMISSION DETERMINED THAT 30 ZONE END-USER CHARGES WERE INCOMPATIBLE WITH THE GOAL OF 31 RATE COMPARABILITY REQUIRED IN § 86-323(3). IN YOUR OPINION, 32 WOULD RAISING THE URBAN BENCHMARK TO \$17.95 AND THE RURAL 33 BENCHMARK TO \$19.95 CONTINUE TO MEET THE STATUTORY 34 REOUIREMENT THAT UNIVERSAL SERVICE MUST BE PROVIDED AT 35 COMPARABLE RATES?

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A. No. To keep rates comparable, the Commission previously chose a single benchmark rate for both urban and rural areas. Furthermore, it sought to eliminate zone charges in order to foster the goal of rate comparability. Proposing a higher benchmark rate for rural areas than for urban areas is a direct contradiction to the Commission's findings of two years ago. In addition, I believe the proposal to raise the rural benchmark to \$19.95 would not be viewed as resulting in comparable rates when examined in terms of

² See Federal Communications Commission, Reference Book of Rates, Price Indices, and Household Expenditures for Telephone Service, 2006, at Table 1.1.

³ See http://www.bea.gov/bea/regional/reis/default.cfm?catable=CA1-3§ion=2 for income data.

standards developed by the Federal Communications Commission ("FCC"). For example, the FCC had adopted two standard deviations around the average national urban rate as a standard for comparability of rates to be used in evaluating its non-rural high-cost universal service support mechanism. The U.S. Court of Appeals for the Tenth Circuit rejected this determination, finding that "the Commission erred in premising its consideration of the term 'preserve' on the disparity of rates existing in 1996 while ignoring its concurrent obligation to advance universal service, a concept that certainly could include a narrowing of the existing gap between urban and rural rates." Even at two standard deviations around the average urban rate in Nebraska of \$17.95, the highest rate that would be comparable under the FCC's standard would be \$18.55. Therefore, I do not believe that an increase in the rural benchmark rate to \$19.95 will result in comparable rates when considering Commission precedent, as well as standards developed by other regulatory agencies such as the FCC.

IV. The Federal Universal Service Fund ("FUSF") Imputation is Inappropriate and It Should Not Be Implemented.

Q. THE COMMISSION IS PROPOSING TO IMPUTE TO THE STATE EARNINGS CALCULATION THE MINIMUM OF EITHER THE TOTAL FEDERAL UNIVERSAL SERVICE FUNDS RECEIVED BY A CARRIER, OR THE TOTAL INTERSTATE OVER-EARNINGS RELATIVE TO THE AUTHORIZED FEDERAL RATE OF RETURN BENCHMARK OF 11.25 PERCENT. IS THIS A DEPARTURE FROM PREVIOUS COMMISSION POLICY?

A. Yes it is. In the Commission's January 13, 1999 Order entered in Application No. C-1628, the Commission found that each eligible carrier should be provided the option to elect to focus its rate-of-return review on either a total company, jurisdictional (intrastate), or supported services basis. The Commission maintained this option in the November 3, 2004 order in Application No. NUSF-26 (paragraph 61) by affording the carrier the option to elect three alternative earnings reporting methods. Hereafter I will refer to the imputation of the minimum of either total federal universal service funds received or total interstate overearnings as the "FUSF imputation." The FUSF imputation puts a carrier in the same position with regard to earnings as if it had filed its NUSF-EARN form on a total company basis if total interstate overearnings are used in the imputation calculation. Therefore, the FUSF imputation effectively eliminates the option to elect three alternative views of earnings, a policy that has been in effect since 1999.

Q. IS THERE ANY POLICY BASIS FOR THE FUSF IMPUTATION YOU HAVE JUST
 DESCRIBED?

A. Not in my opinion. The Commission offers no rationale as to why the calculation of NUSF support should be changed to take into account the FUSF imputation.

45 Q. ARE THERE POLICY REASONS WHY THE COMMISSION SHOULD NOT IMPLEMENT THE PROPOSED FUSF IMPUTATION?

A. Yes. The FCC has indicated with regard to universal service support that "... the primary federal role is to enable reasonable comparability among states (i.e., to provide states with sufficient support so that states can make local rates reasonably comparable among states), and the primary role of each state is to ensure reasonable comparability within its borders...." The federal universal service support mechanism is designed to cover costs that substantially exceed the national average.⁵ By calculating support in this manner, no state should face rates that are significantly higher than states elsewhere.⁶ Because federal support is intended to address local rate differences between states, it would be inappropriate to consider such support in determining NUSF support requirements, as NUSF support should be calculated to ensure reasonable rate comparability among carriers in Nebraska.

The Telecommunications Act of 1996 (the "Act") indicates that state universal service support mechanisms are to operate independently of federal universal service support mechanisms. Section 254(f) of the Act states in part "[a] state may adopt regulations to provide for additional definitions and standards to preserve and advance universal service within that State only to the extent that such regulations adopt additional specific, predictable, and sufficient mechanisms to support such definitions or standards that do not rely on or burden Federal universal service support mechanisms." (emphasis added) If the Commission were to impute federal universal service support amounts received into its calculation of NUSF support requirements, it would be relying on the federal universal service support mechanism to fund a portion of the NUSF support requirement. That is, for some carriers, the Commission would be reducing NUSF support one dollar for each dollar of FUSF support received. Such a reliance on FUSF support for NUSF support would be in violation of the Act.

Q. ALTHOUGH YOU DISFAVOR IMPLEMENTATION OF FUSF IMPUTATION AS PROPOSED, HYPOTHETICALLY, IF THE COMMISSION WERE TO ADOPT SUCH A PROPOSAL, WHAT MODIFICATIONS TO SUCH PROPOSAL WOULD YOU SUGGEST?

A. I do not think that it is appropriate to include Interstate Common Line Support ("ICLS") or Local Switching Support ("LSS") in the calculation of the FUSF imputation. These mechanisms were established by the FCC to recover costs formerly embedded in interstate access rates (that is, the carrier common line charge (which included a portion of the transport interconnection charge) and higher local switching rates) from an explicit fund. The FCC found that the Act allowed competition, which could erode implicit support for universal service. Therefore, the FCC instituted LSS and ICLS to convert implicit support for universal service to explicit support. LSS and ICLS costs continue to

⁴ See Federal-State Joint Board on Universal Service, CC Docket No. 96-45, Ninth Report & Order and Eighteenth Order on Reconsideration, FCC 99-306 ("Ninth Report and Order on Universal Service") (rel. Nov. 2, 1999) at para. 38.

⁵ Id. at para. 25.

⁶ Ibid.

be interstate in nature, and the associated revenue for these costs also remains interstate in nature. Furthermore, the proposal to impute interstate earnings is not symmetrical. For example, under the proposal, interstate earnings in excess of the interstate authorized 11.25 percent rate-of-return ("ROR") would be applied to the intrastate jurisdiction and could potentially reduce NUSF support received by a carrier, whereas earnings below the 11.25 percent ROR cannot be recovered from the NUSF.

I also think that it is not appropriate to include ICLS and LSS in the calculation of the FUSF imputation because these support mechanisms were designed to support transport and switching costs, respectively. The Commission has indicated that thus far the permanent NUSF support mechanism has been focused on providing support for the network components used to provide access to basic local exchange service through the local loop. Therefore, ICLS and LSS provide support for network components that are not currently being supported by the NUSF.

- V. The NUSF Should Be Appropriately Sized to Meet Statutory Obligations.
 Therefore, the Companies Recommend that the Commission Increase the NUSF Surcharge and Assess All Appropriate Services in Order to Meet Statutory Obligations Associated with the NTUSF Act.
- Q. IN YOUR OPINION, HOW DOES IT APPEAR THAT THE COMMISSION HAS
 DETERMINED THE SIZE OF THE REDUCTION IN NUSF SUPPORT TO BE
 DISTRIBUTED AND THE RESULTING TOTAL AMOUNT OF NUSF SUPPORT
 PROPOSED TO BE DISTRIBUTED IN 2007?
 - A. Based on the testimony presented by Mr. Jeffrey Pursley, Director of the NUSF, at the June 6, 2006 hearing in Application No. NUSF-4, the purpose of the Application No. NUSF-50 proceeding is to determine "how to make up for the shortfall which the fund will experience by the reduction in the surcharge." Such a statement indicates that the amount of NUSF support to be distributed was "backed into," that is, the amount of NUSF support to be distributed is being determined as a residual amount based upon fund collections, fund distributions, and the current fund balance. The above statement appears to indicate that the NUSF support to be distributed as proposed in Application No. NUSF-50 was not established by determining an appropriate amount of support to meet Commission-established goals and statutory principles for universal service.
- Q. IN YOUR OPINION, SHOULD THE COMMISSION INCREASE THE NUSF
 SURCHARGE IN ORDER TO MEET THE STATUTORY PRINCIPLES THAT NUSF
 SUPPORT SHOULD BE "SPECIFIC, SUFFICIENT AND PREDICTABLE"
 CONSISTENT WITH § 86-323?
 - A. Yes. As I've discussed previously, a reduction in NUSF support distributed of the magnitude suggested by the Commission, which appears to be precipitated by the

⁷ See The Nebraska Public Service Commission, on its own Motion, Seeking to Establish a Long-term Universal Service Funding Mechanism, Application No. NUSF-26, Findings and Conclusions (entered Nov. 3, 2004) at para. 44.

reduction in the NUSF surcharge, would not result in NUSF support that is "specific, sufficient and predictable." Therefore, in order to collect sufficient contributions such that the amount NUSF support distributed is "specific, sufficient and predictable," an increase in the NUSF surcharge is necessary.

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Q. ARE YOU IN A POSITION TO OFFER AN OPINION AS TO THE LEVEL TO WHICH THE SURCHARGE WOULD NEED TO BE RAISED IN ORDER TO COMPLY WITH THE STATUTORY DIRECTIVE THAT NUSF SUPPORT IS "SPECIFIC, SUFFICIENT AND PREDICTABLE?"

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A. Given that I do not have information on the current NUSF balance, the most current projections for NUSF contributions and recent NUSF contribution history, I can only estimate that the surcharge would need to be increased to a range of 7.45 to 7.75 percent in order to restore NUSF distributions to the 2006 level. I believe that restoring NUSF distribution to the 2006 level would result in "specific, sufficient, and predictable" support.

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Q. IN YOUR OPINION, ARE THERE ANY SERVICES UPON WHICH THE
 COMMISSION SHOULD ASSESS THE NUSF SURCHARGE THAT ARE NOT
 CURRENTLY BEING ASSESSED?

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22 A. Yes. On September 26, 2006, the Commission entered Progression Order No. 18 in 23 Application No. NUSF-1, which proposes that interconnected voice over Internet 24 protocol ("VoIP") service providers that offer such service in Nebraska should contribute 25 to the NUSF. Given that the FCC issued a Report and Order and Notice of Proposed 26 Rulemaking in which it adopted a policy to require all interconnected VoIP services to 27 contribute to the FUSF, an examination of whether interconnected VoIP service providers 28 should contribute to the NUSF when such service is offered in Nebraska is appropriate. 29 The Companies believe that requiring interconnected VoIP service providers offering 30 service in Nebraska to contribute to the NUSF would be competitively neutral and would 31 expand the base of services supporting the NUSF.

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VI. In the Event That Any Reductions in NUSF are Made, the Commission Should First
 Reduce the Amount Distributed Through the Transition Mechanisms. If Sufficient
 Reductions Cannot be Achieved, Any Further Reductions Should Occur as Cuts to
 the Base Support Allocation.

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38 YOU HAVE RECOMMENDED THAT THE COMMISSION INCREASE THE NUSF Q. 39 SURCHARGE SUCH THAT IT IS NOT NECESSARY TO REDUCE THE TOTAL 40 AMOUNT OF NUSF SUPPORT DISTRIBUTED. IN THE EVENT THAT THE 41 COMMISSION DOES NOT INCREASE THE NUSF SURCHARGE SUCH THAT 42 THE AMOUNT COLLECTED WOULD CONTINUE TO FUND THE CURRENT LEVEL OF NUSF DISTRIBUTIONS, HOW WOULD YOU SUGGEST THAT THE 43 44 COMMISSION MODIFY THE PERMANENT NUSF SUPPORT MECHANISM TO 45 ACCOMMODATE A REDUCTION IN THE AMOUNT OF NUSF SUPPORT DISTRIBUTED? 46

As the Companies recommended in their April 14, 2006 comments filed in this 2 Α. proceeding, if any reductions in NUSF support distributed are necessary, such reductions 3 should be targeted to reducing the amount of support distributed through the transitional 4 mechanisms of per-line backstop and over-earnings redistribution ("OER"). The 5 transitional mechanisms were designed to allow carriers that were to receive decreased 6 support under the permanent mechanism to make adjustments to the decreased support 7 level. The transitional mechanisms were designed to last for a period of five years. 8 Given these features, it is clear that carriers receiving transitional support will need to 9 make adjustments in their operations due to the decreased amount of permanent NUSF 10 support that such carriers would receive in the 2010 support year. A gradual reduction in 11 transitional support will allow carriers that receive transitional support to make 12 incremental adjustments to their operations in response to a reduced level of support, 13 whereas a "flash cut" reduction of NUSF support in the 2010 support year could be more 14 problematic in that carriers may need to plan for a sizable reduction of support at once. 15 In the event that a reduction in the amount of transitional NUSF support distributed is not 16 sufficient to bridge the shortfall of NUSF collections compared to distributions, the 17 Companies recommend that the Commission reduce the base support allocation that is 18 distributed through the SAM model. Distributing a reduction in NUSF support across all 19 carriers in this manner would be more equitable than many of changes to the permanent 20 NUSF support mechanism advocated in the Commission proposal in this proceeding. As 21 I mentioned previously, there is no policy rationale offered for many of the 22 23 Commission's proposed changes to the permanent NUSF support mechanism. As such, I believe it is preferable to distribute any reductions in support, following a reduction in 24 support distributed through the transitional mechanism, by reducing the base support 25 allocation. Reducing the amount of NUSF support distributed in the manner I have just 26 described would be consistent with previous Commission findings regarding the efficacy 27 of the permanent NUSF support mechanism in fulfilling Commission-established NUSF 28 29 goals and statutory principles for the NUSF.

Q. DOES THIS CONCLUDE YOUR TESTIMONY?

33 A. Yes, it does.

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